



March 8, 2022

To our valued partners:

Effective March 11, 2022, General Shale will institute a universal \$65.00 Handling Fee on all deliveries. This is in response to an unprecedented rise in fuel costs, diesel fuel alone having risen by an average of \$1.84 per gallon since January 1, along with other costs related to logistics and supply chain. That increase in fuel accounts for an additional \$275 per fill up on average. We are no longer able to absorb these higher costs and must pass them through. We have made every effort to keep this fee at the minimum amount to offset the rise in costs.

Due to the extreme volatility in cost of fuel & petroleum products overall, we cannot give a time frame that this fee will be in effect. The fee will be adjusted if fuel does not stabilize.

We appreciate and value you, our customer, and want to give notice as soon as possible so you can plan and adjust as needed. Please reach out to your General Shale representative with any questions or if you need additional information

Sincerely,

A handwritten signature in blue ink, appearing to read "Corky Clifton".

Corky Clifton
Vice President, Sales US